





#### Mutualisation is the new standard...

General acceptance by the SME

Scaled & shared economies trend by the ETI:



Seasonal flows management Reservations without flexibility

# ...Remaining blocking points



One size does not fit all Business matching issue



Contract and risk aspects
Lack of transparency of the LSP



Process & operations articulation IS for standalone warehouses Licence constraints





# A no mans land still to explore

**CLOUD** FULFILLMENT OFFERS

Overflow & Spot needs Advanced Stock Network

CLOSED NETWORKS INTERACTIVE NETWORKS



LIMITED EXPLORATION OF THE PHYSICAL INTERNET CONCEPT

#### Milestones to meet

IT TOOLS for dynamics

**STANDARTISATION** *for real time operations* 

**DATA**for optimisation

Interconnection layer Umbrella Control tower

Operations process

Data protocols

Users data for articulation 3PL data for optimisation

### The Clash of the Titans

Archaic Leasing and Back-to-Back 3PLs models



Digital Supply Chain challenges



Fixe Reservation



Flexible logistics



Extra-costs for flexibility



Customer driven models

Costs optimisation constraints

# Global economic impact

**Single market** = Enhanced interoperability in logistics



Loss of velocity and competitiveness



Poor ecological and infrastructure management





# LOGISTICS FULFILLMENT AS A SERVICE

CLOUD INTERCONNECTED OPERATIONS

and

CLUSTERING OF FLOWS
BY INDUSTRY

# Game changing enabler



THE PERFECT MATCH
BETWEEN OFFER AND DEMAND



INTERCONNECTED AND INTEROPERABLE DIGITAL UMBRELLA CONTROL TOWER



CONTRACT MANAGEMENT



PROCESS BY INDUSTRY



#### www.stock-booking.com











